



Kyle Holwagner, CCIM, SIOR

Vice President
Broker Associate

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Profile

Kyle Holwagner, Vice President, Broker Associate of Daniel Companies of Bismarck North Dakota has 13 years of experience in the local and regional commercial real estate market area.

With notable experience in a full range of real estate services that are based on relationship building and meeting the goals of clients. Kyle is experienced with various types of commercial transactions including retail, manufacturing, distribution, build to suit construction, industrial warehouse, office and investment property. Kyle is connected to the community and partners with a variety of resources. This experience has helped provide Kyle with a valuable perspective and practical understanding of the market dynamics.

Prior to joining the Bismarck-Mandan commercial real estate industry Kyle spent 12 years in industrial distribution sales market management. Kyle also held a position in advertising and marketing for 3 years.

Area of Specialization

Consistently demonstrates exceptional knowledge and sound decision-making abilities in the following areas:

- Tenant representation
- Landlord representation
- Industrial sales and leasing
- Site selections
- Build to suit properties
- Investment acquisitions
- Sale/buyer negotiation
- Strategic planning/consulting
- Lease negotiations

Education

Society of Industrial and Office Realtors (SIOR) designation 2015

The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is the leading professional office and industrial real estate association. SIOR has just under 3,100 members in more than 630 cities in 34 countries. SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists. Real estate professionals who have earned the SIOR designation are recognized by corporate real estate executives, commercial real estate brokers, agents, lenders, and other real estate professionals as the most capable and experienced brokerage practitioners in any market. SIOR designees can hold the following specialty designations: industrial, office, sales manager, executive manager, or advisory service. SIOR also includes associate members who include corporate executives, developers, educators, and other involved in the commercial real estate industry.

Certified Commercial Investment Member (CCIM) designation 2010

Certified Commercial Investment Member (CCIM) designation 2010 CCIM stands for Certified Commercial Investment Member. The CCIM lapel pin denotes that the wearer has completed advanced coursework in financial and market analysis, and demonstrated extensive experience in the commercial real estate industry. CCIM designees are recognized as leading experts in commercial investment real estate.

Bachelor of Science: Industrial Distribution Minor: Marketing

University of Minnesota – Moorhead MN

Sales Market and Management

Moorhead Technical College – Moorhead MN

Organization Involvement

Advisor Board University of Mary - Gary Tharaldson School of Business
Advisor Board on the Bismarck-Mandan Development Association
Commerce Leadership Program
One of 15 community leaders to participate in the 2006 program
Member of the ICSC International Council of Shopping Center
Chamber of Commerce
State and National Association of Realtors
Member of CCIM
Member of SOIR

Personal and Professional Development

SIOR - 2016 Top 100 National Market Office Transactions
SIOR - 2015
CCIM - 2010
American Management Association
Platt Professional Management Career Enhancement course
GE Distribution Management course
Managerial and Sales Seminars
Motivational and Self Improvement Programs

National Client Involvement

Canadian Pacific Rail	-TESCO	- U.S. Bank
Conway Freight	- Unysis	- Wells Fargo
HDR Engineering	- Intertek	- CVS Pharmacy
SWCA Inc.	- Waco Scaffolding	- O'Reilly Auto Parts
Safeway Inc.	- Hertz Equipment	- Party America
AXA Advisors	- Fed Ex Ground	- Cricket Wireless
HDR Engineering	- Motion Industries	- Little Caesars
Novaspect	- Monsanto	- Subway
Graybar Electric Distrib.	- B O S Solutions Inc.	- Pancheros
HDR Engineering	- Daltile Distribution	- Big O Tires
Norandex Reynolds Distrib.	- HUB International	- Easter Seals Good Will
Lancashire Distribution	- YRC Freight	- National Guard
Schwan Frozen Foods	- Monsanto	- Five Guys
Frito Lay Distribution	- ESCO Corp	- Blaze Pizza

Local Client Involvement

BlackRidge Bank	- Mariner Construction	- Dakota Fluid Power
Mr B's Real Estate Holdings	- Boiler Marker Union	- First International Bank & Trust
St. Alexius Medical Center	- Industrial Enterprise	- Plains Commercial Bank
ND State Facilities	- Horizon Financial Bank	- Feil Orthodontist
Bismarck Public Schools	- Prairie Engineering	- Genie Watt Credit Union
Sanford Health	- St Alexius Credit Union	
Blarney Stone	- Bismarck-Mandan Home Builders Assoc	

National Brokerage Relationships

Jones Lang LaSalle American, Inc.	- Collier International
CB Richard Ellis	- Fischer & Company
Cushman & Wakefield	- Cassidy Turley
Grubb and Ellis	- NAI North Central
Coldwell Banker Commercial	- Cresa Partner
Jackson Cooksey	

